



Concur Gives Texas Peak a Leg Up When It Comes to Efficiency and Transparency

Company Name: Texas Peak

Implementation: Concur Expense and Concur for Mobile

Industry: Athletic Footwear and Apparel

Company Size: 80 employees

Like a smart and fit athlete, Texas Peak, distributor of Brooks Footwear and Apparel in Australia and New Zealand, prides itself on running efficiently. The company's annual T&E spend of \$1-\$2M supports travel for sales, trainings, and meetings for more than half of the company's 200 odd employees who generate approximately 50 expense reports on a monthly basis. Performing at the highest possible level is critical to Texas Peak's success. The implementation of Concur® Expense is driving increased efficiencies for Texas Peak such as reducing the time spent processing expense reports, enhancing compliance, and improving transparency.

"We had a partially automated T&E system prior to Concur, but it didn't give us the visibility we wanted," says Neelesh Mehta, CFO of Texas Peak. "With Concur the whole process is integrated, including our corporate card, which saves valuable time for employees and provides our office with a real-time view of T&E spend." The solution has satisfied everyone from Texas Peak executives, to accounting staff, to employees on the go. Management is confident that travelers will submit reports accurately, on time, and with a minimum of effort. Accounting staff could not be more pleased—all of the data's in one place—which saves time and improves accuracy. Employees appreciate the solution's ease of use and the mobile capabilities.

"Change is often difficult, but Concur made it painless," says Mehta. "They helped our employees get instantly comfortable with the tool. Once employee's realised the solution is completely intuitive, they saw the benefits right away." Integrating the company's T&E policies directly into the expense reporting system reduces the temptation to "push the boundaries" and removes the burden of policing compliance. And employees love Concur® for Mobile with its snapshot and e-receipt approach, "no more little stacks of paper to keep track of!"

Mehta says Texas Peak would find it "hard to live" without Concur:

- **"From an accounting perspective, this is gold."** - Having all T&E data in one place streamlines T&E processing.
- **"The intelligence is exceptional"** - Texas Peak has gained unprecedented visibility into T&E supporting compliance and strategic planning for budgeting and spend.
- **"Our employees save valuable time and management is confident we're recording and processing expenses with complete accuracy on deadline."**- Automating T&E has improved record-keeping, eliminated processing of paper receipts, and ensured flawless data.
- **"Mobile gives us instant access to T&E data"** - Concur® for Mobile gives Texas Peak accounting staff on-the-spot access to real-time expenses.
- **"Everyone is using Concur and seeing the benefits"** - Employee adoption has been swift and painless. Employees appreciate the time savings and ease of use.

"A no-brainer," says Mehta. "Concur offers such a simple package, you fall in love with it immediately."